KLAS HIT Buyers Guide

HIMSS 2010

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—Ambulatory EMR (2-5 Phys.) Cont.—

e-MDs Chart

B+

Implementation	A-
Service	B+
Product	B

95% of customers say vendor keeps all promises

Ingenix CareTracker EMR (LighthouseMD)

B-

Implementation	B+
Service	B-
Product	B-

56% of customers say vendor keeps all promises

GE Centricity EMR

C+

Implementation	B-
Service	C+
Product	B-

71% of customers say vendor keeps all promises

JMJ EncounterPRO EMR (Pediatric Only)

Component

C

Implementation	C+
Service	C
Product	C+

43% of customers say vendor keeps all promises

Greenway Medical PrimeSuite Chart

A-

Implementation	A
Service	A
Product	A-

93% of customers say vendor keeps all promises

McKesson Practice Partner EMR

B

Implementation	B-
Service	B
Product	B

81% of customers say vendor keeps all promises

HealthPort EMR

C+

Implementation	B
Service	C
Product	C+

70% of customers say vendor keeps all promises

NextGen EMR

B

Implementation	B+
Service	B
Product	B-

87% of customers say vendor keeps all promises

—Ambulatory EMR (2-5 Phys.) Cont.—

Ambulatory

Praxis EMR

A

Implementation	A
Service	A
Product	A

100% of customers say vendor keeps all promises

Sage Intergy EHR

C+

Implementation	B-
Service	C+
Product	B-

67% of customers say vendor keeps all promises

Trends to Watch

- Ambulatory EMR (26-100 Physicians) was the lowest-rated market segment in the December 2009 *Top 20 Best in KLAS Awards* report; Ambulatory EMR (2-5 Physicians) was one of the highest.
- Most providers are confident about reaching meaningful use timelines but gaps still exist in functional areas such as reporting tools, patient access to medical records, and the ability to share key clinical data.
- Allscripts, eClinicalWorks, GE, and NextGen tend to dominate provider mind share regardless of the size of the physician group.

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Fully Rated Preliminary Data

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