KLAS HIT Buyers Guide

HIMSS 2010



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—Ambulatory EMR (2-5 Phys.) Cont.—

e-MDs Chart

| B- | F | 95% of customers |
|----------------|----|---------------------|
| Implementation | A- | say vendor |
| Service | B+ | keeps all |
| Product | B | promises |

Ingenix CareTracker EMR (LighthouseMD)

| (Ligitti | (טוע | |
|----------------|------|-------------------------|
| B | | 56% of customers |
| Implementation | B+ | say vendor keeps all |
| Service | B- | promises |
| Product | B- | |

GE Centricity EMR

| C- | - | 71% of customers |
|----------------|----|-------------------------|
| Implementation | B- | say vendor keeps all |
| Service | C+ | promises |
| Product | B- | |

JMJ EncounterPRO EMR (Pediatric Only)

| | atric Or | ıly) |
|----------------|----------|-------------------------|
| C C | | 43% of customers |
| Implementation | C+ | say vendor keeps all |
| Service | С | promises |
| Product | C+ | |

Greenway Medical

| | Jane C | · · · · · · |
|----------------|--------|-------------------------|
| A | | 93% of customers |
| Implementation | Α | say vendor keeps all |
| Service | Α | promises |
| Product | A- | |

McKesson Practice Partner FMR

| B | | 81% of customers |
|----------------|----|-------------------------|
| Implementation | B- | say vendor keeps all |
| Service | В | promises |
| Product | В | |

HealthPort EMR

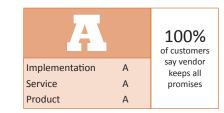
| C- | H | 70% of customers |
|---------------------------|--------|-------------------------------------|
| Implementation Service | B C | say vendor keeps all promises |
| Product | C+ | |

NextGen EMR

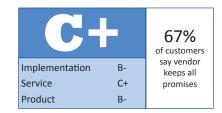
| В | | 87% of customers |
|----------------|----|------------------|
| Implementation | B+ | say vendor |
| Service | B | keeps all |
| Product | B- | promises |

—Ambulatory EMR (2-5 Phys.) Cont.—

Praxis EMR



Sage Intergy EHR



Trends to Watch

- Ambulatory EMR (26-100 Physicians) was the lowest-rated market segment in the December 2009 Top 20 Best in KLAS Awards report; Ambulatory EMR (2-5 Physicians) was one of the highest.
- Most providers are confident about reaching meaningful use timelines but gaps still exist in functional areas such as reporting tools, patient access to medical records, and the ability to share key clinical data.
- Allscripts, eClinicalWorks, GE, and NextGen tend to dominate provider mind share regardless of the size of the physician group.





